

WHY COOPERATIVE CONTRACTS?

SECURUSTechnologies®



DUE DILIGENCE completed

Vendors approved by **16 STATES** on your agency's behalf

You receive the **BEST AVAILABLE PRICING**

PROTEST PROCESS already **COMPLETE**

Immediate access to TECHNOLOGICAL ADVANCEMENT







SAVE MONEY

NASPO Statistic show RFP's

costs \approx **\$11,056** to administer

A more complex RFP can

 $cost \approx $33,659$ to administer

NO PROTEST COSTS

contract is post protest

NO need for 3rd party **VENDOR**

SAVE TIME

40% of agency buyers and procurement **STAFF** are **OVERWORKED**

No need for "PRE-BIDDING RESEARCH AND PLANNING" the #1 purchasing challenge often taking more than a year

Statistics show a standard

RFP takes ≈ **259 MAN-HOURS**

Complex RFP's take > **582 MAN-HOURS**